## STOCK MORE WITH THE SAME SPACE

- PLANOGRAM SHELVING SOLUTION
- BASED ON BOX HEIGHT

BOX HEIGHT

A $0^{\prime \prime}-231 / 4^{\prime \prime}$

B 23 3/8" -29 1/4" $>$ (55\% OF ASSORTMENT

C 29 3/8" -38 1/4"

D 38 3/8" -41 1/4"


## MAXIMIZING SHELF SPACE

With no height limitations to the shelf, too much space is lost. The radiator assortment takes away any option of maximizing any shelf height space instead of grouping them by box height.


## New horizontal (serpentine) layout with Avg. D store inventory

New layout permits $8 x$ " $A$ " sections and $7 x$ "B" sections with optional C Gain 12-16 more radiators within the same space!

- Additional units on approx 100 radiators store : 16 units

Additional units on approx
85 radiators store : 11 units
Additional units on approx
60 radiators store : 7 units
Additional units on approx
45 radiators store : 5 units


